

EP 030 The Only One Who Had Any Fun with Rob Evans www.linkedin.com/in/robevansconsultant/

(Un) Professionalism

Being more human than expected in a professional setting: taking the armour off and letting warmth, humour and honest not-knowing into the room.

Unprofessional Advice

If you can't have fun with a problem, you'll never solve it. Try having a little more fun today.

"Playing it safe is not always the safest way to manage risk."

Wisdom Nugget

Playing it safe comes with built-in protection: if it fails, precedent takes the blame — we did what has always worked. The untried carries no such shield. When it fails, the failure is yours alone. That exposure, Rob suggests, is what real risk management costs.

"Warm humour is riskier than sarcasm."

Wisdom Nugget

Warm humour works without a target and without armour. It exposes the real you to rejection, and that exposure is precisely what lets a bickering room relax into agreement.

Wisdom Nugget

Rob sells discovery rather than mastery. The craft lies in holding a room together while people want to bail — long enough for the answer to emerge from them.

Try It Out

On a scale of one to ten, how much fun did you have at work yesterday? Ask yourself what it would take to increase it by just one point today — and whose game you're playing when the answer is "none".